

OTE 81-1036

24 APR 1981

MEMORANDUM FOR: Director, DCI/DDCI Executive Staff

FROM: Max Hugel  
Deputy Director for Administration

SUBJECT: Background Material for 6 May ExCom Meeting

1. As background for the 6 May ExCom agenda item--Length of Training Courses, I have attached material as indicated. At Tab A is a list of actions relating to specific training courses that are proposed by the Director of Training and Education. At Tab B there is attached a list of all the course offerings of the Office of Training and Education (OTE), and at Tab C I have provided some brief statistical data relating to training volume.

2. The actions listed at Tab A are the result of a review conducted by the Director of Training and Education at my request of all the courses offered by OTE. The goal of this review was to identify any areas where savings of time or money might be possible without adversely impacting on our overall training effectiveness. Even modest savings are significant when one considers the increasing demands which are being placed on both OTE and those components throughout the Agency which must free up students for training.

/s/ Max Hugel  
Max Hugel

Attachments:  
As Stated

Unclassified When  
Tab B Detached

SUBJECT: Background Material for 6 May ExCom Meeting

DTE  22 April 1981

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PROPOSED ACTIONS

1. Advanced Intelligence Seminar -- Reduce to 10 days.

This course currently runs for 13 work days. The staff has identified material which can be eliminated from the course without adverse effect.

2. Midcareer Course -- Reduce to 4 weeks.

In recent years the Midcareer Course has run for five weeks. At the direction of the former DCI, the course was restructured in 1980 to devote one of the five weeks to management theory and principles. It has been OTE's experience that a high percentage of the Midcareer Course students have had more than the equivalent of this week in regular management courses prior to their enrollment in the Midcareer. OTE recommends, therefore that the dedicated management week be dropped, but the course not be re-expanded to its previous five week length. Our experience has indicated that the critical elements of the Midcareer Course can be adequately provided during a four week period.

3. Human Relations and Management -- Eliminate as separate course.

This course, which is conducted by a contractor, has proved to have useful elements. In parts, however, it tends to overlap with the Management for Equal Opportunity Course. OTE recommends that the best elements of both courses be merged into a single five-day program to be conducted by OTE.

4. Leadership Seminar - Cancel.

This has been a highly successful but expensive seminar conducted by the [redacted] FY-1981 costs for the contract were \$52,000 which equates to \$26,000 per running. OTE believes that both the time and money involved could better be applied to management training geared toward a target audience in a more developmental stage of their career.

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5. Project Officer in the Contract Cycle -- Transfer to Office of Logistics as component activity.

This is a highly specialized and technical course requiring extensive direction from and participation by the Office of Logistics. It can be more effectively conducted if handled directly by that office as a component training activity.

6. Senior Officer Development Course -- Reduce to 12 weeks.

The Senior Officer Development Course first ran on an experimental basis starting in late 1980 and ran for a period of 17 weeks. While it was considered a most worthwhile effort by both the staff and participants, it could be substantially improved by a thorough reworking and a compression to 12 weeks.

7. Time and Attendance Workshop -- Cancel; do a videotape.

This technical workshop which is offered on demand is most appropriate for presentation by videotape.

8. Records for the Manager -- Cancel.

Three separate records overview courses are currently offered. One is geared for the records professional, a second targets clerical personnel, and this, the third, was designed to acquaint the middle and senior managers with procedures and problems related to the subject. The anticipated audience has not materialized and cancellation is recommended.

9. Administration Directorate: Trends and Highlights -- Cancel.

The information offered in this course is available elsewhere. Basically, the course consists of presentations made by senior DDA officials at a remote training site, and OTE thinks that the results obtained do not warrant the heavy commitment of time and money involved.

10. CIA Senior Seminar -- Cancel.

If the Senior Officer Development Course is conducted as recommended, it in effect replaces the CIA Senior Seminar.

11. Perspectives for New SIS Officers -- Cancel.

This is the so-called "Charm School" initiated by the former DCI. OTE is of the opinion that with proper utilization of other developmental training courses which are available, the need for a specific course for those making the transition into the SIS can be eliminated.

12. China After Mao Seminar - Cancel.

The demand for this specialized seminar has decreased to the point where OTE recommends its cancellation.

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19 March 1981

MANAGEMENT AND PERSONNEL DEVELOPMENT

Counseling Course - Improves skills of supervisors and counselors in the conduct of basic personnel counseling.

5 days

9 times a year

Effective Employee Course - Designed to help employees develop and use interpersonal skills to enhance performance and be more active job contributors.

4 days

10 times a year

Fundamentals of Administration - Covering basic administrative skills, this course completes the training program for new supervisors, along with the FOS (below).

5 days

6 times a year

Fundamentals of Supervision - Emphasizes the first-line supervisor's role as communicator, leader, problem solver, decisionmaker, and evaluator.

5 days

6 times a year

Human Relations and Management - Managers are given an understanding of societal, cultural, ethnic, racial, and sexual differences and the significance of these national issues to the Agency populations.

5 days

5 times a year

Leadership Seminar - Provides a framework for understanding and reacting to employee and organizational problems for senior executives.

5 1/2 days

2 times a year

Leadership Styles and Behavior - By identifying managerial styles and leadership techniques, this program offers students the opportunity to assess their own skills.

5 days

6 times a year

Management for Equality of Opportunity - Provides an understanding of a manager's role in insuring the Agency's equal employment opportunity policies.

3 days

8 times a year

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Management Seminar - Mid-level managers improve their personal and organizational effectiveness through case studies, research and Agency problem solving.

10 days

5 times a year

Office Management Seminar - Designed for the senior Agency secretary, this seminar covers interpersonal skills required in dealing with personnel at all levels.

4 days

2 times a year

Performance Appraisal Workshop - By component request, the workshop provides basic instruction in preparing Advance Work Plans and Performance Appraisal Reports.

1 day

Upon Request

Program on Creative Management - Develops the middle manager's skills in interpersonal relations, based on personal assessment and leadership training.

5 1/2 days

6 times a year

Project Officer in the Contract Cycle - Project officers are given a basic understanding of the procurement authorities, organization, and the contract cycle.

5 days

3 times a year

Secretarial Administration Course - Provides familiarization with management techniques, organizational communication, and effective practices for Agency secretaries.

3 days

6 times a year

Senior Officer Development Course - The course is designed to further educate selected potential SIS officers by enabling them to identify, understand and apply the philosophical and operational principles underlying intelligence.

78 days

2 times a year

#### FINANCIAL MANAGEMENT

CIA Financial Systems - This program gives an overview of legal and managerial requirements of the various financial systems used in the Agency.

3 days

4 times a year

CIA Program and Budget Process - Designed for supervisors responsible for planning, budgeting and evaluating the use of financial resources.

2 days

Once a year

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Domestic TDY Travel Workshop - This workshop is designed for personnel engaged in the detailed administration and computation of domestic TDY travel.

1 day

Upon Request

Field Administration - This course affords trainees scheduled for overseas assignments practical experience in support of a class B field station.

20 days

5 times a year

Time and Attendance Workshop - This on-request workshop provides instructions for effectively reporting time and attendance for all types of schedules.

1 day

Upon Request

### COMMUNICATIONS AND INFORMATION MANAGEMENT

Administrative Procedures - The course emphasizes preparation of cables, telepouches, dispatches, intelligence reports, and memoranda used by various Agency elements.

3 days

4 times a year

Basic English Refresher - The course objectives are recognition of parts of speech and basic sentence structure.

5 days - PT

As Required

Briefing Techniques Course - Participants learn techniques to determine the needs of those whom they brief, to organize data to meet the needs, and communications skills to present the data.

5 days

9 times a year

Effective Written English - Based on a program of grammar and punctuation review, the course develops student proficiency in the mechanics of writing.

10 days - PT

23 times a year

Freedom of Information/Privacy Act Seminar - The Seminar discusses the Freedom of Information Act and Privacy Act and the Executive Orders pertaining to release of information by the Agency.

2 days

4 times a year

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Instructor Training Course - Provides knowledge of the principles and practices of effective instruction and an opportunity to develop and practice presentation skills.

5 days

3 times a year

Operational Records I: The DDO Records System - Increases the operational effectiveness of Directorate of Operations personnel through a better understanding of the DO records system.

3 days

5 times a year

Operational Records II: Biographic Research - Increases the ability of Directorate of Operations personnel to recover and analyze information on persons of interest to the DO.

5 days

5 times a year

Operational Records for CTs - This course, a synthesis of the Operational Records courses, is designed specifically for Career Trainees.

6 days

8 times a year

Proofreading - Designed to build an awareness of the importance of proofreading and to improve the participant's ability to proofread.

4 days - PT

6 times a year and  
Upon Request

Reading Improvement - Participants learn effective techniques of reading through drills and timed reading exercises.

9 days - PT

6 times a year

Records for the Manager - This seminar deals with records and information handling from the manager's viewpoint, discussing the manager's role and responsibility.

2 days

2 times a year and  
Upon Request

Records for Clerical Personnel - This seminar discusses office records-keeping philosophy and practices. It delves into files structure, maintenance, and practices.

1 day

2 times a year and  
Upon Request

Records for the Records Professional - This seminar goes into the details of the records officer's role, functions, and responsibilities, and covers the procedures of records.

3 days

2 times a year and  
Upon Request



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Shorthand Refresher Course - Approach to this course is lecture and practical application with the emphasis on "doing" rather than "hearing."

20 days - PT; after 3 times a year  
hours, 2 sections

Writing for CIA - Students learn principles of sound Agency writing, with emphasis on the varied types of written communication in CIA.

8 days - PT 15 times a year

### INFORMATION SCIENCE

Applied Analytical Techniques - Teaches qualitative and quantitative skills and techniques useful to describe, structure, and analyze intelligence-related problems.

15 days 3 times a year

Basic Statistical Concepts for Analysts and Managers - Teaches basic concepts of probability, descriptive and inferential statistics with an emphasis on intelligence problems.

10 days 3 times a year

COMIREX Automated Management System (CAMS) Language and Functions - Teaches the concepts and computer terminal skills needed to task and manage the national collection and exploitation systems.

10 days 6 times a year

CAMS Management Overview - Provides a general knowledge of CAMS for those who need to know but will not be active users.

1 day Upon Request

CAMS Update - Designed for the experienced user, this course focuses on CAMS topics of current, high-priority interest.

2 days Upon Request

Decision Analysis - Teaches the application of probability and utility theory to the structuring of decision problems. Uses computer-supported models.

10 days 3 times a year

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Information Science for Managers - Presents an overview of the application of information science techniques to a variety of management problems.

5 days

4 times a year

Survey of Intelligence Information Systems - This course acquaints professional intelligence officers with the major intelligence information systems in the Intelligence Community.

15 days

3 times a year

System Dynamics - Teaches the application of the techniques of dynamic simulation to management and analytical problems. It uses computer-supported models.

10 days

3 or 4 times a year

#### ORIENTATION AND GENERAL COURSES

Administration Directorate: Trends & Highlights - Provides students an updated understanding of the missions and functions of the Administration Directorate.

4 days

4 times a year

Advanced Intelligence Seminar - A survey for experienced officers (GS-13 - 15) of key international and domestic issues which have an impact on CIA and on the U.S. intelligence effort.

13 days

4 times a year

Chiefs of Station Seminar - A survey of problems in the management of a CIA foreign station for newly assigned station chiefs and deputies and base chiefs.

10 days

2 times a year and  
As Needed

CIA Senior Seminar - A program for selected senior officers, examining key policy issues facing the United States and the application to the intelligence effort.

45 days

2 times a year

CIA Today and Tomorrow - Recent developments in the mission and functions of CIA and the Community; a fourth day is for Operations Directorate personnel only.

3 days

2 times a year

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Introduction to CIA - For new professional employees, covers the mission and functions of CIA and of the Intelligence Community along with an outline of the intelligence process.

10 days

10 times a year

Midcareer Course - An in-depth review of organizational and policy issues facing CIA and the Intelligence Community--for identified Senior Officer Development Program officers.

25 days

5 times a year

Orientation for Career Trainees - Introduces the new CT to CIA, the Intelligence Community, and the intelligence process.

15 days

4 times a year

Orientation for New Employees - For new non-professional employees; covers the Agency, the intelligence process, and the personnel management system.

4 days

10 times a year

Overseas Orientation Course - A survey, for first-tour employees and spouses, of the practical problems of living and working abroad.

10 days

3 times a year

Perspectives for New Senior Intelligence Service Officers - An opportunity for new SIS officers to look at the whole picture of CIA; with particular reference to problems facing senior management.

4 days

2 times a year

Scientific/Weapons Intelligence for the Operations Officer - Operations Directorate officers study the principles, requirements, and techniques of clandestine collection of scientific intelligence.

5 days

Once a year

#### INTELLIGENCE ANALYSIS AND AREA STUDIES

China Familiarization - A basic survey of Chinese history and culture, geography and resources, economic, political and social patterns, and foreign relations.

5 days

Upon Request

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China After Mao Seminar - An intensive appraisal, utilizing recognized experts of critical issues bearing on China's current and future policies; for China specialists.

4 days

Upon Request

International Economics - An overview of key concepts and problems in international economics.

5 days

2 times a year

DO Economic Collection - For Operations Directorate officers. Provides information on requirements, targeting, and methods of HUMINT collection in international economics.

3 days

2 times a year

Introduction to Analysis - A combination of lectures, seminars, and analytical exercises for entry-level professionals in NFAC.

10 days

4 times a year

Orientation to Analysis - Provides the DO-bound Career Trainee "hands on" experience in intelligence analysis.

5 days

4 times a year

Seminar on Intelligence Analysis - For senior analysts and branch chiefs. Emphasis is on quality of analysis and interdisciplinary techniques.

14 days

4 times a year

Seminar on the Producer/Consumer Relationship - A series of policy-level speakers from consumer agencies discuss the quality of NFAC analysis with senior NFAC analysts.

3 days

4 times a year

Survey of Intelligence Collection Systems - Orientation to the capabilities and limitations, plus tasking mechanisms for HUMINT, SIGINT, Imagery, and Open Source collection systems.

4 days

4 times a year

USSR Country Survey - Examines those factors (economic, political, etc.) required for an objective assessment of the USSR as a major intelligence target.

10 days

Upon Request

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OTE Training in FY 1980

25X1

Variety of Courses Offered

80

Students

Student Days

Student Hours

Approximate Hours Per Student

55

Notes:

- a. Above covers OTE offerings only.
- b. Excludes Language School courses.
- c. Does not cover special runnings for Briefing Techniques, Effective Employee, Proofreading or Reading Improvement courses.